



# AN INTRODUCTION

TO MURRAYWOOD CONSTRUCTION LTD



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# COMPANY PROFILE

Both hailing from Warrington, Billy Murray & Tim Wood spent several years working together at a local Groundworks company before embarking on creating Murraywood Construction Limited in April 1996 and then commenced trading in earnest the following month. From humble beginnings and tendering on Tim's kitchen table, the company flourished under their guardianship and appetite to at all times, exceed expectations, fulfil Client commitments without fail, and to forge a non-contractual user-friendly reputation; values we as a company still pride ourselves on some 28 years later.

Initially setting off as a labour and plant contractor with a turnover of £1.45m in the first year, Murraywood expanded organically during their formative years, maturing in to providing a full groundworks service including material supply, setting out & programming engagement as standard; resulting in a subsequent 10 year rolling average turnover of £17m. To date, the business has a cumulative turnover exceeding £375m, with our largest turnover year exceeding £23m. As a business, chasing increased turnover has never been desired.

To ensure the smooth running of our business and for the purposes of succession planning we have formed a strong senior management team by promoting some long-serving staff members to join Billy and Tim as Directors in 2016 with several others promoted to senior positions within the business. The senior team periodically meet to discuss all matters affecting the business and to ensure that sufficient director/senior managers are allocated to each and every active and upcoming project. We strongly believe and insist that the correct number and correct calibre of staff must be allocated to each and every project that we are engaged in to provide for a successful outcome.

Our business has expanded over the years to now include our own in-house Health & Safety, Accounting and Business Support teams resulting in us employing over thirty full-time staff. Additionally, we actively encourage promotion of workers within the business wherever possible to fill positions that arise and have invested in our young people with several of them over the past few years, either currently participating in or having already completed a part-time degree in their chosen discipline. With a strong focus on employee job-satisfaction and opportunities, we have been successful in continuing to experience an exceptionally low turnover of staff.

Central also to our successful existence has been the philosophy to keep our finances professionally managed and to that end we have utilised the same external accounting practice since our early days. This relationship has proved to be a rewarding one. We hold an exemplary credit record throughout our history in that we have managed to maintain an impressive positive bank balance and have totally avoided the pitfalls of ever requiring a bank loan or overdraft facility.

Now based in St Helens and progressing towards our 30th anniversary in 18 months-time, Murraywood are a well-established and experienced groundworks contractor who operate predominantly in the North West of England and to a lesser degree, North Wales, and occasionally for significant projects, further afield - we possess a wide spectrum of clients but we do actively focus on maintaining a healthy pool of Tier 1 contractors as our main source of business. The company currently employs approximately fifty-five workers directly which is supplemented by longstanding specialist sub-contractor associates which results in us usually having somewhere between seventy-five & one hundred operatives engaged in work activities.

Our flexibility in work range and scope varies largely and we are able to adapt according to our client needs. We feel that we operate most effectively when carrying out full groundworks packages so that we are able to plan and manage individual processes and mitigate potential interface and coordination issues. However, we are also prepared to undertake isolated work packages for specific elements of work.

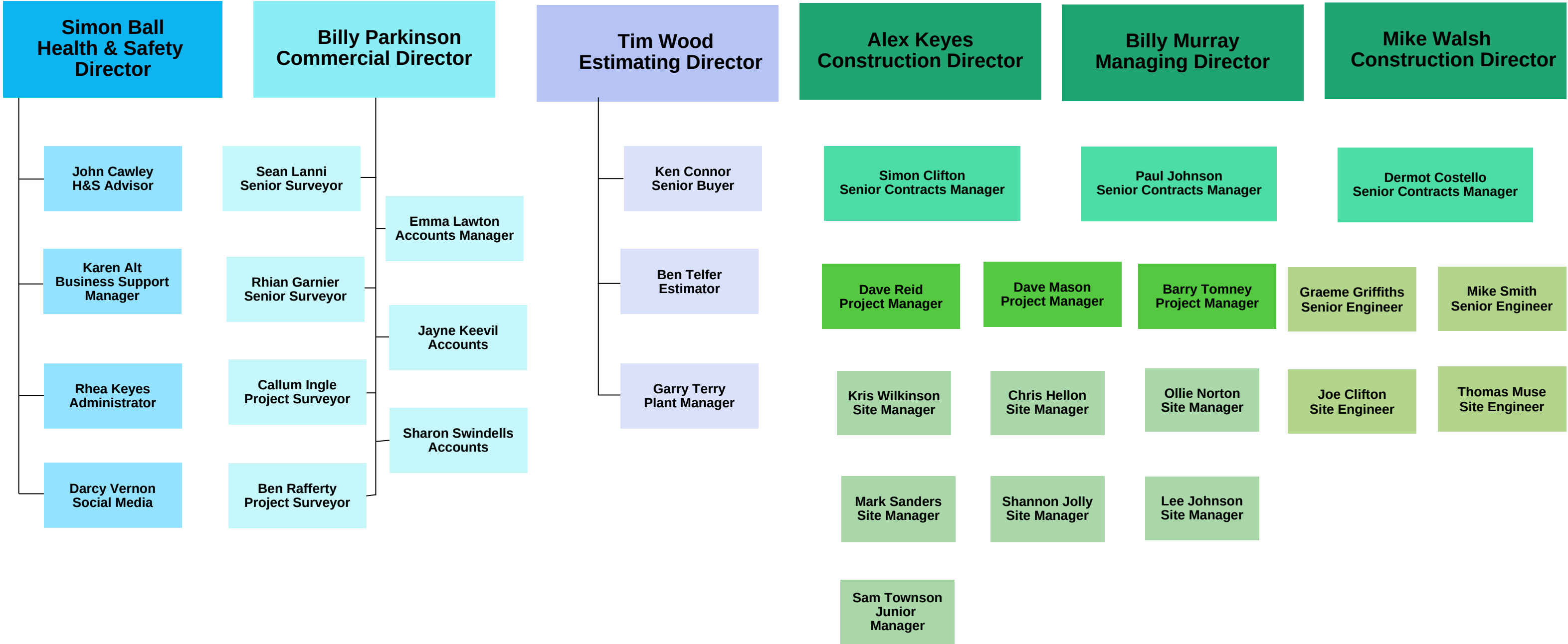
We are experienced in a large spectrum of industry sectors including hotels, sporting facilities, public realm, schools, hospitals, manufacturing facilities, commerce and retail, police headquarters and holding facilities, industrial, city centre residential, car parking.

## **At a glance, specific areas of experience include:**

- Excavation and installation of reinforced concrete ground beams, pile caps, lift pits, and core bases.
- Excavation and installation of foul and surface water drainage systems including associated tanks.....attenuation, interceptor and pumped systems.
- Excavation and installation of service ducts.
- Concrete floors – ground, mezzanine & externally.
- Concrete structures such as retaining walls, cores and frames.
- Road and car park surface preparation.
- External hard landscaping works such as kerbing, paving, street furniture.

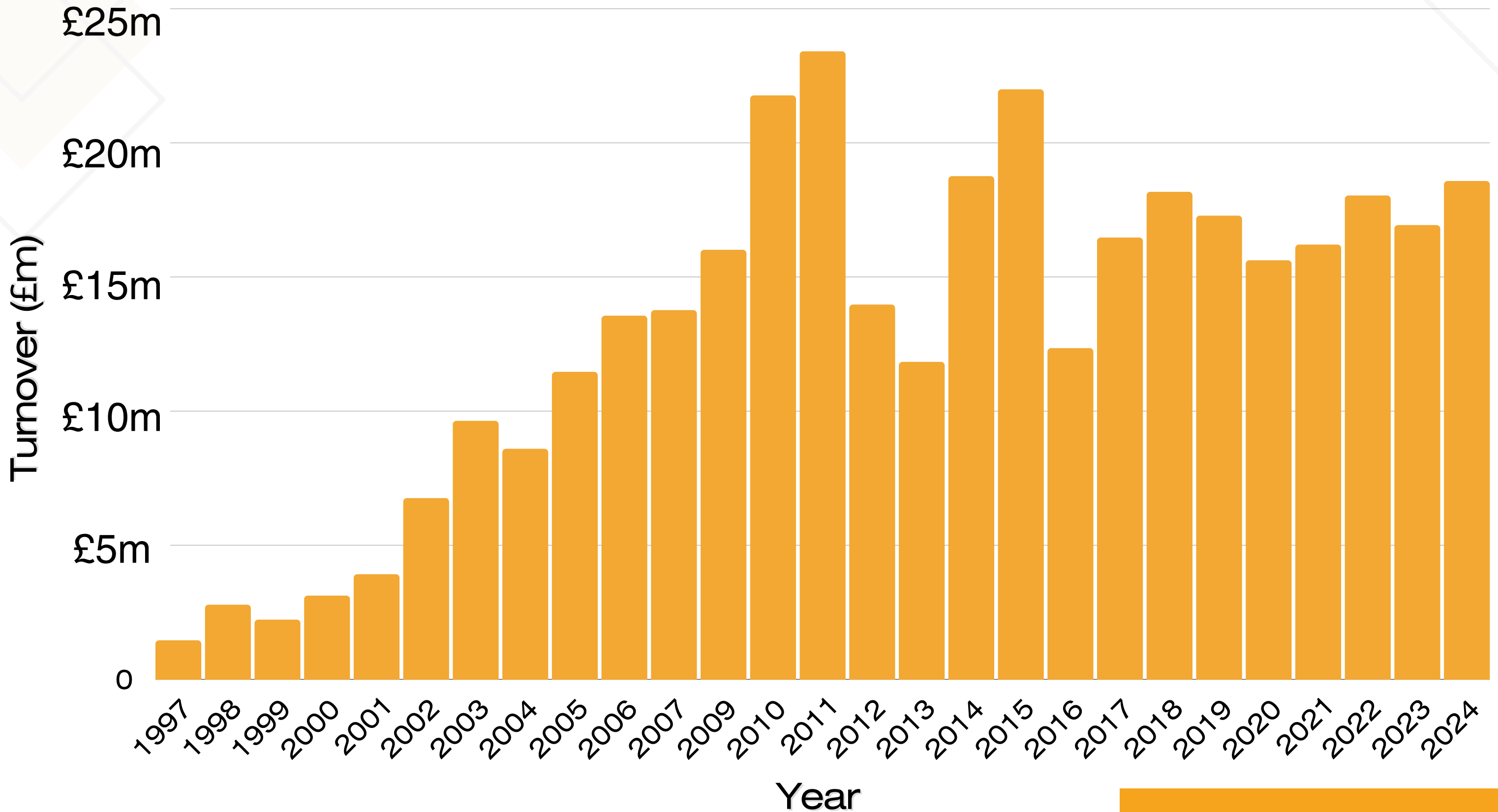


# ORGANISATIONAL CHART



Organisational Chart - November 2024

# MURRAYWOOD TURNOVER



# HEALTH, SAFETY, ENVIRONMENT, AND QUALITY AT MURRAYWOOD CONSTRUCTION

At Murraywood Construction, health and safety are fundamental to every aspect of our operations. Since our early days, when we received the Sid Gower Memorial Safety Award for Best Improved Safety Record, we have consistently been recognised for our commitment to maintaining the highest health and safety standards. This dedication is reflected in numerous accolades from Tier 1 clients and industry bodies, underscoring our reputation for excellence.

We are proud to operate robust Health and Safety, Environmental, and Quality Management Systems, externally audited and accredited to internationally recognised standards, including ISO 9001, ISO 14001, and ISO 45001. Our systems are further strengthened by certifications such as Safe Contractor, Constructionline Gold, Acclaim SSIP, and Achilles Building Confidence. These standards guide our processes, ensuring compliance with regulatory and client requirements while driving continuous improvement in safety practices.

## **Leadership and Monitoring**

Our dedicated, directly employed Health & Safety Director and Health & Safety Advisor lead our safety efforts, supported by external consultants when needed. Regular monitoring and communication through daily briefs, Risk Assessment and Method Statements (RAMS), toolbox talks, and safety bulletins ensure that our workforce is always informed and engaged. Site inspections, incidents, and trends are documented in our Safety Culture monitoring software and reviewed quarterly with key personnel, including the board of directors.

## **Commitment to Worker Wellbeing**

Ensuring the health, safety, and wellbeing of all staff and subcontractors is a cornerstone of our business. We provide proactive annual health surveillance, safety-critical medical assessments, and mental health support through trained Mental Health First Aiders. Our Work Safe Policy encourages the workforce to stop work if unsafe conditions arise and report issues without fear of reprisal, fostering a culture of openness and accountability.

Our exemplary health and safety record speaks to our vigilance. To date, we have never received improvement or prohibition notices from the Health and Safety Executive (HSE).

## **Innovation and Best Practices**

Murraywood Construction is committed to driving innovation and adopting best practices to continuously improve safety standards. We have proudly collaborated with the Construction Plant-hire Association (CPA) to develop industry guidance for forward-tipping dumpers and have been featured as a case study in the HSE's 'Do Your Bit' Worker Involvement campaign. Additionally, we actively contribute to HSE initiatives such as the National Construction Welfare project, demonstrating our dedication to enhancing welfare standards across the industry. Our innovative 'Thumbs Up' procedure, designed to ensure safe communication between groundworkers and mobile plant operators, was also recognised as a benchmark for best practices at the time.

## **Training**

We ensure all on-site employees receive the necessary training and supervision for their roles. This includes CSCS, CPCS or CSCS NPORS certifications and a tailored annual training plan to address legislative changes, client requirements, and individual development needs. Our training investment provides a foundation for continuous development and fosters a positive health and safety culture across the company.

## **Subcontractor Management**

We maintain rigorous standards when selecting and managing subcontractors. All subcontractors must operate a formal Health and Safety management system and are required to pass a stringent Pre-Qualification Questionnaire (PQQ) process. This process assesses their competency, training, insurance coverage, and required accreditations. By ensuring only competent subcontractors are used, we uphold the same high health and safety standards across all operations.

## **Quality and Environmental Excellence**

Our commitment to quality and environmental responsibility is also integral to our success. Externally audited management systems ensure client expectations are met—or exceeded—while monitoring opportunities for improvement. Site management teams uphold our methods of work and continually refine processes to deliver high-quality outcomes.

## **Looking Ahead**

Murraywood Construction remains dedicated to driving continuous improvement. We leverage extensive experience and cutting-edge technology to enhance safety procedures, adapt tools and equipment to client needs, and uphold a culture that prioritises safety, quality, and environmental stewardship.

**Through these efforts, we maintain our position as an industry leader in health and safety standards, fostering a safe and productive environment for everyone involved in our operations.**

# OUR POLICIES AND ACCREDITATIONS

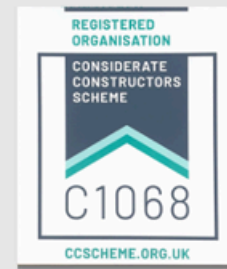


## ISO Management Systems

With a holistic and systematic approach to risk management, our externally audited ISO management systems provide the basis for commitment and continual improvement in Health and Safety, Environment, and Quality. Policy making and strategic planning provide a platform to build on, developing processes to meet legal and stakeholder compliance and to achieve our goals.

## Considerate Constructors Scheme

Members of the Considerate Constructors Scheme since 2013, demonstrating a commitment to reducing the impact of our operations on our neighbours. As well as continuously getting involved with community projects.



## Community Engagement

Improving the communities in which we work, by working with local charities, community groups, schools, and members of marginalised groups, such as the homeless, ex-offenders, and the long-term unemployed. We also offer work experience and placements to students and colleges. We are always endeavouring to create a better future for all.



## Workplace Ethics

Demonstrating a proactive attitude to fairness, inclusion, and respect in the workplace and the communities we work in, where we all are respected and opportunities are offered equally.

## Employee Rights

Working to our Anti Slavery Policy, Murraywood Workers are verified to work in the UK with Rights To Work taking place at first employ, all rights are respected, all are paid fairly (more than minimum wage), they are aware of their rights and can be certain they are working in a safe place. Using the CCS website, workers are encouraged to undertake the courses and webinars to get a better understanding of the issue.



## Constructionline & Achilles

Complementing our management systems, subscription to Constructionline Gold and Achilles, further bolsters and verifies stakeholder compliance in conforming with industry-recognised Safety Schemes in Procurement (SSIP).



## Mental Health & Wellbeing

Murraywood has eight Mental Health First Aiders, trained by MHFA England. This training will continue so that there is a Mental Health First Aider on every site, these first aiders include operatives as well site management. Our aim is to have one MHFA for every eight employees. We also roll out online Mental Health Awareness Training so that everyone has an insight into this issue.

## NW Contractors Training Group

We are long-term members of North West Contractors Training Group, joining forces with other industry contractors to source and maintain good quality training for our employees, whilst participating and donating to worthwhile causes in the our communities.



## STEM Ambassadors

Murraywood has three STEM Ambassadors who work with schools and colleges in our project communities and throughout the North West. They promote construction in Primary Schools through to T levels.



## Sustainability

We have been reducing our carbon footprint, reporting for four consecutive years, and setting our own targets. We are committed to using more sustainable methods of working and collaborating with our providers to source sustainable products.



## Colleague Compliance

Murraywood has a dedicated training department to ensure that all of our operatives and managers are trained to the relevant and recognised levels, all carrying cards issued by CSCS, NPORS, NRSWA, and/or City & Guilds, in addition to having continual personal development plans in place for each.



# NOTABLE PROJECTS

## PROJECTS COMPLETED IN THE LAST 15 YEARS @ £3M+

Client	Project Name	Murraywood Value	Year Completed	Duration	Scope of Works Summary	Case Studies
Affinity/Select	Salford Embankment West	£3.8m	2018	45 weeks	Demolition/Remediation/Retaining Wall	
Ballast Nedam	Blackpool Multi Storey Car Park	£5m	2024	105 weeks	Substantial Foundations, Retaining Walls/Waterproofing, New Road/Reinforced Embankment	See case study No. 1
BAM	Bae Systems Samlesbury Building 608	£3.4m	2009	75 weeks	Reduce Level Dig, Drainage, Externals & Large Pond Works	
BAM	Inovyn, Project Kestrel - Runcorn	£4.7m	2021	80 weeks	Entire Groundworks Package & 4000m2 Raft Slab Construction	
BAM	Manchester Airport T1/3 Meet & Greet Multi Storey Car Park	£3.5m	2019	35 weeks	Large Substructure Bases Package/Retaining Walls	
BAM	Manchester City Football Academy	£7m	2014	72 weeks	Externals Including Retaining Walls, Artevia Surfacing & Substantial Ducting Works	
BAM	First Street Plot 9A, Manchester	£8.9m	2024	92 weeks	Entire Groundworks Including Large Basement Construction & 60m High Core	See case study No. 2
BAM	Byrchall High School, Haydock	£3.3m	2024	63 weeks	Entire Groundworks Package & Retaining Walls	
BCEGI	Middlewood Lock - Phase 1, Salford	£3.6m	2019	65 weeks	Externals & Drainage	
Bowmer & Kirkland	FA, St Georges Park, Burton	£6.25m	2012	72 weeks	Entire Groundworks Package & Substantial Retaining Walls @ 600m long	See case study No. 3
Caddick	Angel Gardens, Manchester	£3m	2020	63 weeks	Hard Landscaping	
Carillion	Greater Manchester Police New Headquarters	£6.2m	2011	100 weeks	Entire Groundworks Package Including Basement Construction	
Carillion	Royal Liverpool Hospital - Main Project	£29.5m	2018	180 weeks	Site Clearance/RLD, Substantial Core Bases/Substructure & Drainage Works	See case study No. 4
Latimer Developments	Furness Quay, Salford Quays	£3m	2024	27 weeks	Externals Works Package	
NDA	North West England - Single Residential Development	£8m	2020	90 weeks	Site Clearance/RLD, Substructure, Basement Walls/Waterproofing, Drainage Works	
Interserve	Jaguar Land Rover, Wolverhampton	£11.75m	2014	116 weeks	Full Groundworks Package Including Large Attenuation Ponds	See case study No. 5
ISG	Amazon Warrington	£4.5m	2017	42 weeks	Substructure & External Works	
ISG	New Exhibition Centre, Liverpool	£7.4m	2016	115 weeks	Entire Groundworks Package Including Extensive Tunnelling	
Lend Lease	Our Town Hall, Manchester	£7m	2022	82 weeks	Structural Reconfiguration & Alterations	
McLaren	St Gabriels, Manchester	£4.2m	2025	65 weeks	Substructure, Reconfiguration/Alterations & External Works	
Morgan Sindall	Airbus; A350 & North Factory	£28.3m	2010	150 weeks	Machine Base Foundations (33,000m3 concrete/4000t reinforcement) & Substantial Drainage Works	See case study No. 5
Morgan Sindall	Cardinal Heenan School & Broughton Hall, Liverpool	£3.1m	2012	78 weeks	Entire Groundworks Package	
Morgan Sindall	Copperas Hill, Liverpool	£5.7m	2021	90 weeks	Entire Groundworks Package Including Extensive Waterproofing Works	
Morgan Sindall	Manchester Victoria Train Station	£4.3m	2015	70 weeks	Foundations, Internal/External BWIC, Hard Landscaping	
Morgan Sindall	Merseyside Police New Command Centre Speke	£3.1m	2018	75 weeks	Entire Groundworks Package	
Morgan Sindall	Wirral Growth Company A1 & A2	£3.3m	2023	56 weeks	Entire Groundworks Package	
SRM	Salford Embankment West	£4.9m	2021	90 weeks	Substructure/Drainage/Hard Landscaping & Swimming Pool Construction	
Stellar/Ant Yapi	Shotton Mill, North Wales	£10m	2025	36 weeks	Enabling Works & Superstructure Remodelling	
Vinci	The Mall, Blackburn	£3.4m	2011	82 weeks	Entire Groundworks Package & 3Nr Core Construction 40m High	
Wates	Astra Zeneca, Project Zed, Macclesfield	£3.4m	2023	70 weeks	Entire Groundworks Package	

# BLACKPOOL

## MSCP

### CASE STUDY



## BLACKPOOL CENTRAL MSCP

**Project:** Blackpool Central MSCP

**Client:** Ballast Nedam Parking

**Total Project Value:** £47 Million

**Subcontract Value:** £5.1 Million

**Commenced:** October 2022

**Duration:** 39 weeks

**Scope:**

- **Phase 1 – New MSCP**
- Extensive muck shift including dealing with different types of contaminated ground, approx. 30,000m<sup>3</sup>
- Upfill of 6F5 material to bring back to design levels.
- Deep drainage including 2 deep attenuation tanks.
- Numerous deep heavily reinforced concrete foundation bases.
- Construction of various RC walls up to 5m high.
- Waterproofing to the backs of the RC walls.
- Installation of new services, working around live services.
- Type 1 MOT for tarmac.
- Form new site entrances as part of a 278-scheme including all traffic management.
- **Phase 2** – New road including a reinforced embankment designed and installed by a specialist employed by Murraywood.
- Upfill road to new design levels.
- Specialist directional drilling for new drainage.
- Form new road.
- Construct a new reinforced bank using a designed reinforced mat installed by a specialist.



# FIRST STREET

## CASE STUDY



## FIRST STREET



**Project:** Plot 9a First Street - Main Works

**Client:** BAM Construction

**Total Project Value:** £65 Million

**Subcontract Value:** £9 Million

**Commenced:** October 2022

**Duration:** 38 weeks



### Scope:

- Site investigation and remediation with asbestos removal
- Bulk earthworks and piling mat construction with piling attendance
- Construction of the capping beam and basement excavation
- Foundations drainage
- Slipping the core
- Waterproofing the basement
- Forming basement walls and slabs
- Installing pre cast stairs and landings
- Casting the upper floor slabs on to metal decks.



# ST GEORGE'S PARK

## CASE STUDY



## ST GEORGE'S PARK



**Project:** St Georges Park - New FA Headquarters and Training Facility, Burton

**Client:** Bowmer & Kirkland

**Total Project Value:** £105 Million

**Subcontract Value:** £6.25 Million

**Commenced:** February 2011

**Duration:** 72 weeks

**Scope:** Full groundworks package

- Large reinforced foundations and associated ground beams.
- Large piled foundations.
- Foul and surface water drainage systems with excavations reaching up to 9m deep.
- Over 20,000 linear metres of buried services to serve the complex.
- 450m of 4m high retaining walls to form basements and retaining landscape to football pitches.
- Waterproofing to basement walls.
- Hydrotherapy pool pit construction.
- Vast external landscaping of 'swales' built into the hillside to form natural drainage and attenuation.
- Large attenuation lake for onsite irrigation system.
- Over 8,000m<sup>2</sup> granite paving to form pedestrianised areas, footpaths and building borders.



# ROYAL LIVERPOOL UNIVERSITY HOSPITAL

## CASE STUDY



ROYAL LIVERPOOL HOSPITAL



**Project:** Royal Liverpool University Hospital

**Client:** Carillion

**Total Project Value:** £400 Million

**Subcontract Value:** £23 Million

**Commenced:** February 2014

**Duration:** 180 weeks

**Scope:**

- Site enabling works forming site entrances, haul roads and accommodation facilities.
- Bulk excavation including removal of 41,000T of asbestos contaminated material.
- Vacuum excavation around existing service trenches.
- Excavation and mass fill foundations up to 2.5m deep with 2.5m deep structural reinforced foundations on top.
- Construction of tower crane bases – 7.5m x 7.5m x 3m deep.
- Construction of core foundations.
- Live sewer diversion and connection.
- Sewer connection involved tunnelling works into main highway.
- Foul and surface water drainage system.
- CCTV and jetting to all drainage.
- Construction of lift and escalator pits.
- Construction of retaining walls up to 6m tall.
- Waterproofing to retaining walls.
- Temporary foundations for cantilever bases.



# JAGUAR LAND ROVER

## CASE STUDY



JAGUAR LAND ROVER



**Project:** Jaguar Land Rover - Engine Manufacturing Facility

**Client:** Interserve Special Projects

**Total Project Value:** £500 Million

**Subcontract Value:** £11.57 Million

**Commenced:** July 2012

**Duration:** 116 weeks

**Scope:**

- Extensive de-rocking of sandstone ground.
- Over 600 large reinforced foundations and associated ground beams.
- 3,500m<sup>2</sup> Ground floor concrete slabs.
- 8,000 Roof slabs and mezzanine decks.
- Foul and surface water drainage systems up to 6m deep, with pipes varying in size from 100mm up to 1,200mm diameter, and manholes up to 4m diameter.
- Excavation and installation of 3 large oil interceptors.
- Installation of 74,000 litre rainwater harvesting tank.
- 3 large bentomat lined attenuation ponds.
- 240 linear metres of gabion walling, and 175m of cribblock walling, both to 3.7m high.
- Installation of rapid stack duct box system to facilitate installation of communications, data, HV / LV cabling etc.



# AIRBUS

## CASE STUDY



## AIRBUS A350 WING ASSEMBLY BUILDING

**Project:** Airbus - A350 Wing Assembly Building

**Client:** Morgan Sindall

**Total Project Value:** £100 Million

**Subcontract Value:** £28.3 Million

**Commenced:** December 2007

**Duration:** 147 weeks

**Scope:**

Large enabling works package consisting of installation of 1.5m diameter pipes over 400m length in total, to form attenuation which was then pumped over a rising main to a bespoke lagoon constructed out of vinyl sheet piles. Full groundworks package then to build new wing manufacturing facility.

- Installation of 1.5m diameter plastic pipes with 2.5m diameter manholes every 70m acting as attenuation system.
- Installation of large pumping chamber with 450mm cast iron rising main to pump storm water from attenuation system.
- Installation of 6m length vinyl interlocking sheet piles, protruding 2.5m out of the ground to form specialist lagoon storage.
- 80,000m<sup>2</sup> piling mat installation and maintenance.
- Pile cropping and construction of pile caps and ground beams.
- Installation of foul and surface water drainage system with associated interceptor tanks.
- Precision tolerance internal machine bases.
- Precision tolerance reinforced concrete floor slabs.
- External services including sprinkler main, fire hydrant main, HV cables, communications and data ducting etc.
- Within the building in excess of 4,000T of reinforcement was placed, over 33,000m<sup>3</sup> of concrete cast, with the largest single pour of concrete being, 850m<sup>3</sup> over a 14 hour period!



# SOCIAL VALUES

As part of Murraywood’s commitment to enhance the community in which we work, we routinely interact with our Tier 1 Contractors on their Social Value initiatives whilst also implementing our own. We take part in schemes all over the North West, it could be as simple as holding a food or clothing collection for charitable groups in the area; participation in info days for local schools and assisting in careers events that have been attended by people from all walks of life.

## Success Stories

Employment of long term unemployed who have since progressed from labourers to skilled workers and qualified plant operators.

Working with various charitable and socially responsible recruiters in the Northwest we attend careers events, offering advice and work placements to marginalized groups, including long term unemployed, ex offenders and homeless persons.

Yearly we run food collections for organisations within our project’s community.

Three STEM Ambassadors that work with schools within our project communities to deliver presentations to students from primary school to college level and offer work placements to T Level students to help further their studies.

Working with the community, not just schools is something we do regularly, taking part in community group initiatives, providing materials and or labour for projects that enhance the community, such as social quiet spaces and community gardens etc. Some of our notable activities include :

Hide Out Youth Zone, Manchester - donation of camping equipment. HOYZ works with children from 8 – 19 and gives them a space where they can be with others of same age, they may be young carers/living with parents who have mental/addiction issues.



Dementia Centre in the Wirral, working with Tier 1 Contractor and dozens of other Subcontractors, the whole build was featured on tv’s Challenge Anneka in 2023.



St Joseph’s Primary School to enable a wooden cabin to be erected.



Community gardens / allotments in Liverpool



St Phillips Church



# SUSTAINABILITY

Murraywood have taken on board the need for them to be more environmentally friendly and work more sustainability. We are continually looking at improving our carbon output and always looking at ways to be better! Our Journey can be illustrated as follows:

2019: Purchased a whole new fleet of vehicles. These ran more economically, having the latest E6 engines and use AdBlue to reduce emissions. Monitoring fuel usage, encouraging van share and trying to keep workers close to the home area as possible is also important to us.



2021: the acquisition of an electric mini digger/ excavator (JCB19C-1E) to facilitate safer working in a basement where there was no space or adequate ventilation for an alternative. We then went on to purchase two electric wheelbarrows, which reduces the need for a fuel driven mini dumper on site.



2022 : Our first all electric Murraywood Van



In 2022, we made the decision to move 100% to HVO fuel to cut our plant emissions. As a company we are striving to go net carbon zero and HVO creates 90% less greenhouse gas emissions than fossil fuel, this can though only be done with the cooperation and agreement of all project parties.





Figure 1. The effect of the number of trials on the number of correct responses. The number of correct responses was significantly higher for the 10-trial condition than for the 5-trial condition. Error bars represent the standard error of the mean.





# THERME MANCHESTER

Following an overview meeting recently at your Manchester office for the above project we would like to take this opportunity to thank you for the insight in to the project and formally express our interest in participating in your tender process. As discussed, we have extensive experience in similar groundworks/structural concrete works that were reviewed and we are pleased to have both our founding Directors commitment to leading our tender on this occasion.

As always and subject to the availability of the fully developed design information, our intentions would be to provide SRM with a robust, fully compliant and detailed bid; pricing all envisaged risks and temporary works required as well as identifying any design concerns or improvements that could be considered to assist with the financial, buildability, or programme elements of the scheme.

**Tender Contacts:**

Billy Murray 07967 460391 [billy@murraywood.com](mailto:billy@murraywood.com)

Tim Wood 07967 460932 [tim@murraywood.com](mailto:tim@murraywood.com)

**Financial Contact:**

Billy Parkinson 07966 069347 [billy.parkinson@murraywood.com](mailto:billy.parkinson@murraywood.com)

**Health & Safety Contact:**

Simon Ball 07967 460397 [simon.ball@murraywood.com](mailto:simon.ball@murraywood.com)

